Serving Since 2004

A.M INTERNATIONAL

HOME OF FLAVOURS & FRAGRANCES

AMI
Flavours & Fragrances ™

- ISO 14001
- FSSC 22000
- ISO 9001
- HALAAL
- PFA Licenced

About 4 Acres (30 Kanal),
Factory in Lahore.



www.aminternational.pk

A.M INTERNATIONAL

A for Allah

M for Muhammad ﷺ

بِسْمِ اللّٰهِ الرَّحْمٰنِ الرَّحِيْمِ



Muhammad Ali Hassan
(MBA - Marketing)
Managing Director



Lt Col. Nayyer Hameed (Retd), TI (M)
(MBA - Marketing)
Director



Ahmed Mustafa **(ACCA)**
Director Operations



Mahad Bin Hassan
BBA (Hons)
Operations Manager

Meet Our Top Management and know our Brief History

A.M International is a family owned business involved in the manufacturing of Flavours & Fragrances (liquid & dry powder). A manufacturing organization of Pakistan with its expertise in the field of R&D and quality. Working since 2004, A.M International has been involved in introducing new and innovative Flavours & Fragrances. A.M International has faith in offering professional services with Honesty, Honour, Dignity, Skills, Care and persistent Commitment to its valuable customers.

Glad to mention, A.M International is the first company in the World to introduce the concept of Fragrances in dry powder form. A.M International is also the first flavouring company in Pakistan to achieve, ISO - 22000 & Halaal certification. Others are now following our footsteps.

Initially we started producing liquid Flavours and Fragrances only. But within next 5 to 6 years, A.M international started producing dry powder Flavours and Fragrances, Presently A.M International is also producing seasoning and pre mix Flavours.

Our core competence, is not only quality but different, unique and professional approach of doing business. This Competency differentiates us from rest of our competitors.

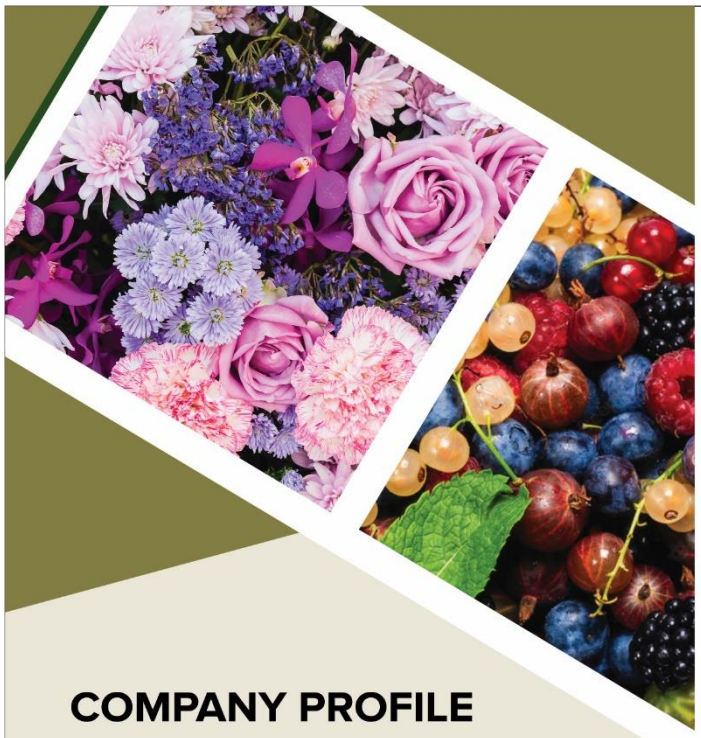








Research and Development Lab



COMPANY PROFILE

Year of Establishment:
Serving since "2004"

Product Range:
Over 2500 different food flavours (Liquid & Dry Powder) and fragrances are manufactured at our plant.

Sales Team:
We have a dedicated and energetic sales team of "25" persons who are running the sales operations professionally.

Total Team:
A team of about 90 professionals.

Countries of Operations:
Pakistan, UAE, Iran, South Africa, Afghanistan & Bangladesh.

Manufacturing Facility:
A state of the art factory near Coca Cola Factory Raiwind Road Lahore.

Clients:
Serving the requirements of over 3000 clients across the globe.

اے۔ایم انٹرنیشنل کا مختصر تعارف

قیام کا سال:
2004 سے آپ کی خدمت میں۔

مصنوعات کی تیاری:
2500 سے زائد مختلف فوڈ فلیورز اور خوشبویات (پاؤڈر اور لیکوڈ حالت میں) ہمارے پلانٹ پر تیار کی جارہی ہیں۔

سیلز ٹیم:
25 افراد پر مشتمل سیلز ٹیم جو کہ پیشہ ورانہ انداز میں اپنے کام کو سرانجام دے رہی ہے۔

کل ٹیم:
اپنے کسٹمرز کی خدمت کے لئے 90 پیشہ ور افراد کام کر رہے ہیں۔

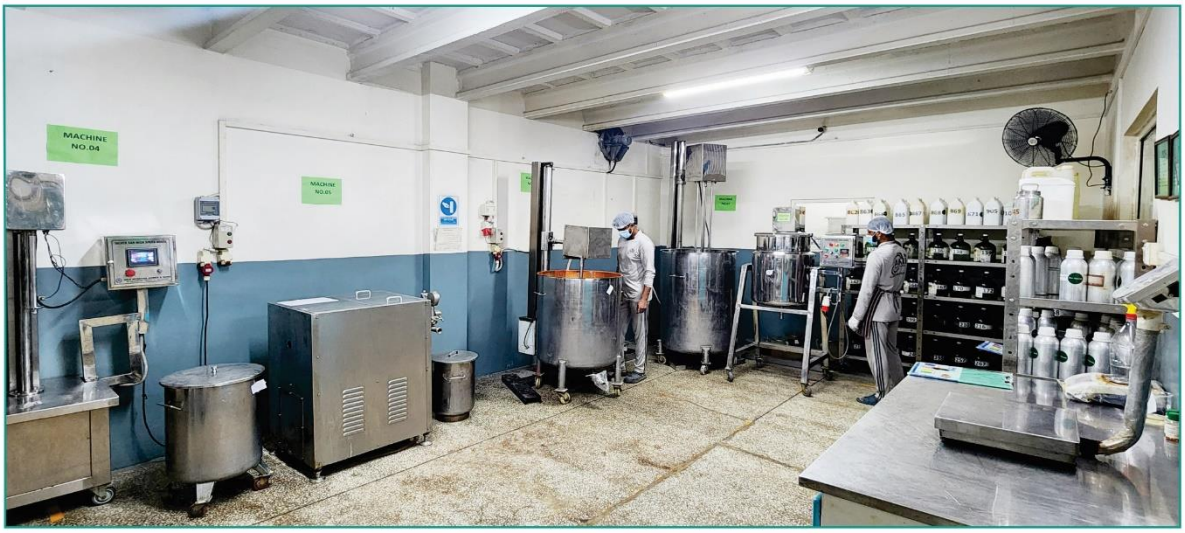
بین الاقوامی سطح پر کام کا دائرہ کار:
ہمارے کام کا دائرہ کار پاکستان، U.A.E، ایران، جنوبی افریقہ، افغانستان اور بنگلہ دیش تک پھیلا ہوا ہے۔

مینوفیکچرنگ کی سہولیات:
رائے ونڈ روڈ لاہور نزد کوکا کولا فیکٹری، پر جدید طرز کی فیکٹری واقع ہے۔

کلائنٹس:
دنیا بھر میں تقریباً 3000 سے زائد کسٹمرز کی ضروریات کو پورا کر رہے ہیں۔



Separate Production Halls for Dry Flavours



Unit 1 Production Facility (Food Flavours)







Unit 2 Production Facility (Fragrances)

اے۔ایم انٹرنیشنل سے ہی فوڈ فلیورز اور خوشبویات کیوں خریدیں ؟

- اے۔ایم انٹرنیشنل میں اعلیٰ معیار کی ''کوالٹی کنٹرول لیب'' موجود ہے جو کہ مندرجہ ذیل کوالٹی ٹیسٹ سرانجام دے رہی ہے:

Flash Point	Moisture	Tapped Density
Mesh Size	Specific Gravity	Refractive Index
Brix	Conductivity	pH

- اے۔ایم انٹرنیشنل میں فوڈ فلیورز اور خوشبویات سے متعلق دو الگ الگ ایپلیکیشن لیبارٹریز موجود ہیں۔
- اے۔ایم انٹرنیشنل میں اعلیٰ معیار کی ریسرچ اینڈ ڈویلپمنٹ لیبارٹری موجود ہے
- مختلف فوڈ فلیورز اور خوشبویات میں استعمال ہونے والے آلات اور مشینری کو خاص پانی (R.O Water) سے دھویا جاتا ہے اور اس مقصد کے لئے ایک عدد جدید ترین آر۔او پلانٹ (R.O Plant)، فیکٹری کے اندر ہی نصب کر دیا گیا ہے۔
- لیکوڈ فلیورز اور لیکوڈ خوشبویات کے لئے علیحدہ علیحدہ پروڈکشن ہالز موجود ہیں۔
- اسی طرح پاؤڈر فلیورز اور پاؤڈر خوشبویات کی تیاری کے بھی علیحدہ علیحدہ پروڈکشن ہالز موجود ہیں۔
- احتیاط اور کوالٹی کو برقرار رکھنے کے لئے لیکوڈ خوشبویات اور لیکوڈ فلیورز کی پیکنگ بھی الگ الگ مخصوص کمروں میں ہوتی ہے۔
- اعلیٰ ترین حفاظتی تقاضوں کے مطابق پاؤڈر فلیورز اور پاؤڈر خوشبویات کی پیکنگ کے لئے بھی الگ الگ کمرے مخصوص ہیں۔

Why to Purchase Flavours & Fragrances from A.M International?

- We have a latest Quality Control Lab to conduct the following tests:

Flash Point	Moisture	Tapped Density
Mesh Size	Specific Gravity	Refractive Index
Brix	Conductivity	pH

- We have 2 separate Application Labs. One for food and other for non food products.
- We have a latest Research and Development Lab.
- "We use RO water from our in-house plant to clean equipment and machines."
- We have two separate production halls for liquid Flavours and Fragrances.
- We have two separate production halls for powder Flavours and Fragrances.
- For liquid Flavours and liquid Fragrances, we have two separate packing halls.
- For Dry Flavours and Dry Fragrances, we have two separate packing halls



AMI Flavours & Fragrances ™



Food Application Lab



Soap Application Lab



Sampling Section

"It's the quality of the management that brings ultimate success to a company rather than its technology"

The Internal Core Team of AMI

At A.M International, the decisions are made with thorough consultation and discussions. The Internal Team of A.M International, the core group of the company makes and then implements various policies & decisions regarding different departments of the company. The internal team is the nucleus group of the company that heads its over all business operations of the company.



Hamid Ali
Procurement Manager

Bilal Qayyum
Sales Administrator

Ahmed Mustafa
Director Operations

We
PLAN
ORGANIZE
LEAD
CONTROL

Muhammad Ali Hassan
Managing Director

Mahad Hassan
Operations Manager

Sajjad Ali
Admin Manager

Abdul Majid
Head of Sales Support

Mission:

At A.M International, our mission is to passionately create, deliver exceptional Flavours and Fragrances that enrich people's lives and inspire their senses and become the premier choice for customers. We are committed to utilizing our expertise, innovation, and sustainable practices to develop high quality products that captivate and delight our customers across the globe. Together with our dedicated team, valued partners and cherished customers, we envision a future where our flavours and fragrances enhance lives, evoke cherished memories and create a brighter, more fragrant world for generations to come.



Indoor Facility



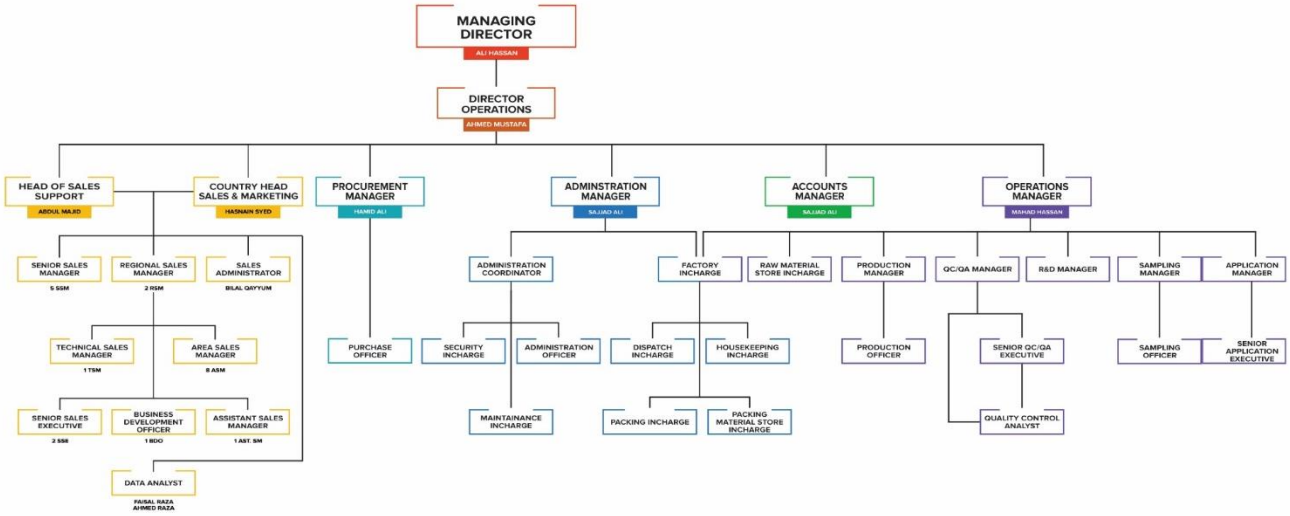
Indoor Facility



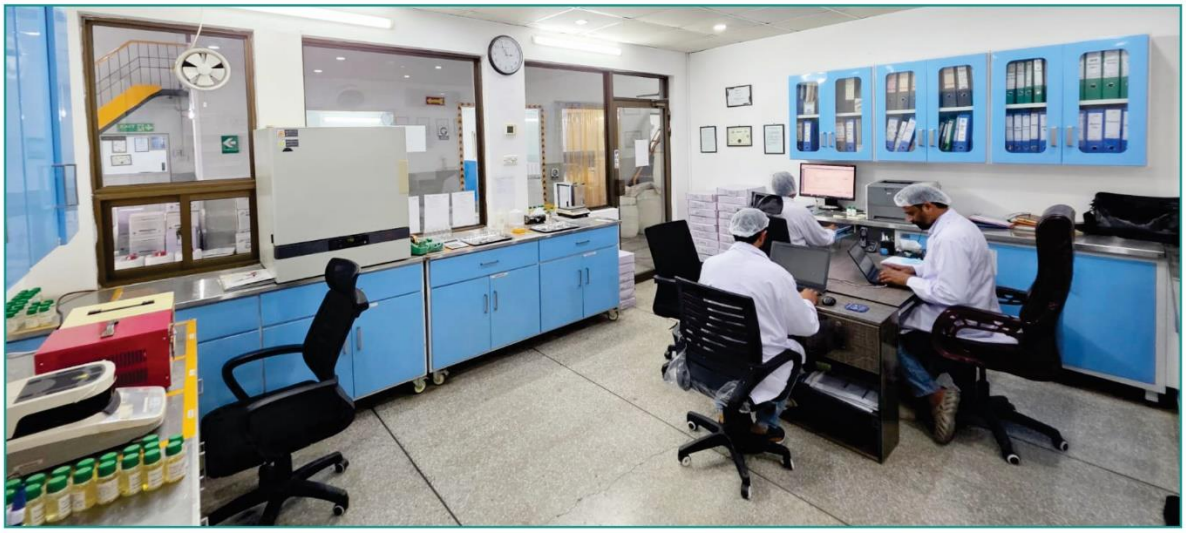


Raw Material Store

ORGANIZATIONAL STRUCTURE



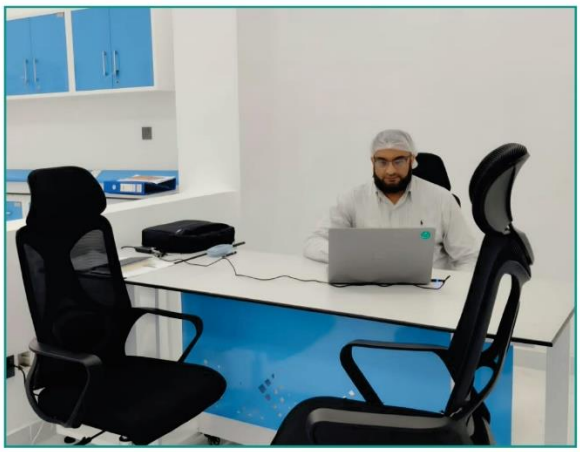




QC & QA Department



Compliance Team of A.M International. (QC, QA Health & Safety Team).



Office of Head of Compliance
QC, QA, Health & Safety.
Mr. Amer Hameed Mughal



Cargo Lift.



Hasnain Syed

Country Head Sales & Marketing

Hasnain Syed - Country Head Sales & Marketing

With extensive sales experience of over 22 years, and a diverse cultural knowledge, from multinational companies to top Pakistani Companies, and now in A.M International (Since 2022). He look afters the sales force of AMI & all it's operations. His vision and approach has added more flavour in AMI'S culture.



Sindh Sales Team



Annual Function at Nishat Hotel





Faisalabad Office



KPK Sales Team



AMI
Flavours & Fragrances ™

FOOD FLAVOURS:

- Bakery Products
- Pharmaceuticals
- Beverages (Carbonated and Non-Carbonated)
- Savoury Products
- Dairy Products
- Confectioneries (Candies, Bubble Gum)
- Snacks
- Ice Cream & Sweets

OUR PRODUCTS

A.M International offers a broad range of food Flavours and Fragrances to meet the needs of the market.

FRAGRANCES:

- Body and Skin care products
- Cosmetics
- Paints
- Shampoos
- Soap and Detergents



A.M International has sent 30 of it's Team members for Umrah as per it's Umrah Scheme Policy



Complete Sales Team



Head Office Sales Halls

By The Grace of Allah some of our Major Clients

Pharmaceutical Industry



Food Industry

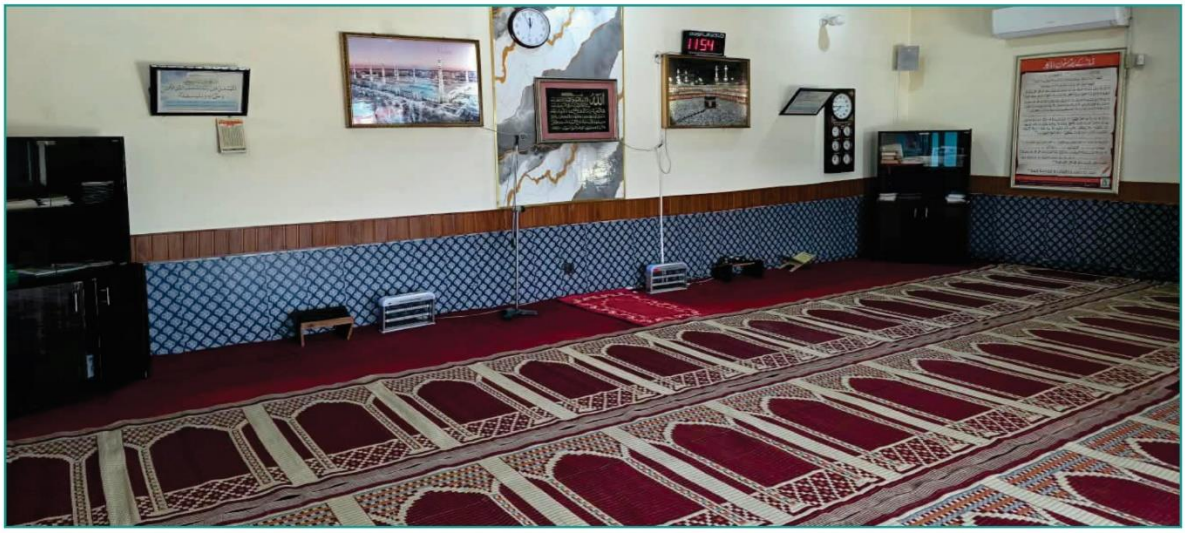


Cosmetics, Soaps, Detergents & Paint Industry



Others





A.M International's Factory Masjid



Executive Parking



Spacious Car Parking Facility

Sales & Marketing Team of A.M International



Hasnain Syed
Country Head Sales & Marketing



Abdul Majid
Head of Sales Supports (Head Office)



Arshad Mehmood
Senior Sales Manager (LHR - MUL)



Faisal Javaid
Regional Sales Manager (LHR - RWP - KPK)



Arshad Munir
Senior Sales Manager (LHR - FSB)



Moazzam Ali
Senior Sales Manager (LHR - MUL)



Syed Saleem Shah
Senior Sales Manager (Sindh Region)



Nasir Javaid
Senior Sales Manager (Faisalabad Region)



Sohail Khan
Area Sales Manager (Mardan - Sawat)



Shahid Iqbal
Area Sales Manager (RWP Region)



Anwer Kamal
Area Sales Manager (Gujranwala Region)



Nadeem Iqbal
Technical Sales Manager (RWP - ISL)



Abdul Rehman Khurram
Area Sales Manager (Lahore)



khurram Waheed
Senior Sales Manager (Lahore - South Punjab)



Asad Javaid
Assistant Sales Manager (Faisalabad)



Muhammad Ahmad
Area Sales Manager (Peshawar)



Nadeem Khan
Area Sales Manager (Peshawar - Bannu)



Agha Ahmad
Senior Sales Executive (Multan)



Ammad Sabir
Area Sales Manager (Balochistan)



Taha Hassan
Area Sales Manager (Karachi)



Shehbaz Karim
Area Sales Manager (Karachi)



Sajjad Ali
Senior Sales Executive (South Punjab Region)



Zaheer Munir
Business Development Manager (LHR)



Syed Adil Shah
Sales Consultant (LHR)



Ramzan Ansari
Sales Officer (Faisalabad)

Sales Support Team



Bilal Qayyum
Sales Administrator



Faisal Raza
Customer Relationship Incharge



Ahmad Saleem
Data Analyst



Muhammad Abbas
Sales Support Coordinator

آخر اے۔ایم انٹرنیشنل پاکستان میں فلیورز اور خوشبویات کی انڈسٹری میں مارکیٹ لیڈر کس طرح کہلائی جاسکتی ہے۔

مارکیٹ لیڈر وہ ہوتا ہے۔جس کی نقل دوسرے کریں۔اور وہ نئے سے نئے کام کرنے کے طریقے اپنائے اور مصنوعات لانچ کرے،جس کی وجہ سے انڈسٹری کے دوسرے لوگ اُس کی تقلید پر مجبور ہو جائیں۔

1۔ رب کائنات کی مہربانی سے اے۔ایم انٹرنیشنل دُنیا کی پہلی کمپنی ہے۔جس نے 2008 میں خوشبویات کو پاؤڈر فارم میں متعارف کروایا۔اور آج نہ صرف ملکی بلکہ کئی ملٹی نیشنل کمپنیوں نے بھی اے۔ایم انٹرنیشنل کی تقلید کرتے ہوئے پاؤڈر فارم میں خوشبویات پر کام کرنا شروع کر دیا ہے۔

2۔ پاکستان کی پہلی فلیورز بنانے والی کمپنی جس نے سب سے پہلے ISO 22000 کا سرٹیفکیٹ حاصل کیا۔اس کے بعد باقی کمپنیوں نے بھی ISO 22000 کا سرٹیفکیٹ حاصل کرنے کی کوشش شروع کر دی۔

3۔ پاکستان کی سب سے پہلی فلیورز بنانے والی کمپنی جس نے حلال سرٹیفکیٹ حاصل کیا۔باقی کمپنیوں کو بعد میں اے۔ایم انٹرنیشنل کی تقلید میں مجبوراً حلال سرٹیفکیٹ حاصل کرنا پڑا۔

4۔ پاکستان کی پہلی فلیورز بنانے والی کمپنی جس نے ISO 14001 کا سرٹیفکیٹ حاصل کیا اور باقی شاید ابھی تک سوچ رہی ہیں۔

نوٹ 1 مارکیٹ لیڈر دعوے نہیں کرتا، بلکہ رب العالمین کی مہربانی سے کام کر کے دکھاتا ہے۔ زبانی جمع خرچ اور عملی کام میں، زمین و آسمان کا فرق ہے۔اگر آپ بھی کوالٹی چاہتے ہیں تو اے۔ایم انٹرنیشنل کی مصنوعات استعمال کر کے ہماری ٹیم کا حصہ بنیں۔

نوٹ 2 یاد رہے مارکیٹ لیڈر جھوٹ کی بنیاد پر کبھی عمارت کھڑی نہیں کرتا۔اور اُس کی طاقت رب کائنات کی مہربانی سے سچ ہوتی ہے وہ جھوٹے دعوے کر کے لوگوں کو متاثر نہیں کرتا، بلکہ سچ بول کر اور اپنا کام دکھا کر لوگوں کو اپنی طرف مائل ضرور کرتا ہے۔

How A.M International is the Market Leader amongst Flavours and Fragrances industry in Pakistan

"Market Leader is the one who is known as trend-setter and is responsible for introducing innovative techniques in the market and is followed by the other stakeholders."

1 With the blessings of the Almighty, Allah A.M International is the first company in the World, which launched Fragrances in Dry Powder form in 2008. It was a major breakthrough in " Flavours & Fragrances" industry and many multinational & national companies have started production of Fragrances in Dry Powder form too.

2 A.M International is the First Food Flavours & Fragrances manufacturing company in Pakistan to get ISO-22000 Certification.

3 A.M International is the First Food Flavours & Fragrances manufacturing company in Pakistan to get Halaal Certification.

4 A.M International is the First Food Flavours & Fragrances manufacturing company in Pakistan to get ISO-14001 Certification, Other companies are probably yet thinking of it.

Note

A true market leader does not only claim but proves itself by doing it practically. We have done and looking for new dimensions in future.

For quality products please contact us.

www.aminternational.pk , www.fakeer.pk



University Students Visiting A.M International



A.M International
Regulatory Affairs Department



Raw Material Warehouse



Factory Cafeteria



Hasnain Syed
Country Head Sales & Marketing



Abdul Majid
Head of Sales Support



Manager Administration



Arshad Mehmood
Senior Sales Manager
(Lahore - Multan)



Arshad Munir
Senior Sales Manager
(Lahore - Faisalabad)



Production Manager



Procurement Manager



Moazzam Ali
Senior Sales Manager
(Lahore - Multan)



Syed Saleem Shah
Senior Sales Manager
(Sindh Region)



Nasir Javaid
Senior Sales Manager
(Faisalabad Region)



Quality Control Manager



Sales Administrator



Assistant Manager QA/QC



Asad Javaid
Assistant Sales Manager
(Faisalabad)



Sohail Khan
Area Sales Manager
(Mardan - Sawat)



Nadeem Khan
Area Sales Manager
(Peshawar - Bannu)



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Area Sales Manager
(Karachi)



Agha Ahmad
Senior Sales Executive
(Multan)



Ammad Sabir
Area Sales Manager
(Balochistan)



Factory Incharge



Muhammad Ahmad
Area Sales Manager
(Peshawar)

QUALITY GUARANTEED:

ISO 9001:2015, ISO 14001:2015, HALAAL & FSSC 22000 Certifications were awarded to A.M International on attaining Internationally recognized standards. Needless to say, our Corporate Mission is to enhance our clients satisfaction. Factory is applying PDCA (Plan-Do-Check-Act) methodology to all the activities such as Quality Control, Production, Packing, Dispatch, Sales & Marketing. We will continue to develop our Systems, Future In Shah Allah.



Sieve Shaker



Tapped Density Tester



Flash Point Tester



Moisture Analyzer



AMI
Flavours & Fragrances ™

Magnus
Close to Nature

Lumen™

Green™

FLAVO™
Aroma

ORCHARD
Flavours & Fragrances

Factory & Head Office
10.5 km Raiwind Road, Near
Coca-Cola Factory, Lahore Pakistan.

Karachi Office
Office No. 116, Mezzanine Floor, Saba
Palace, on Plot No. 29-A, Block-6,
P.E.C.H.Society, Main Shahrah-e-Faisal.

Faisalabad Office
Hassan Center Kotwali Road Near GCUF
(Main Campus) Gate No. 2 Opp. Govt.
Sabria Sirajia School No.1, Street No.1

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